

1. Are all SCPPA member utilities expected to utilize the Rebate Program Automation solicited through this RFP? No
2. If not, how many and which ones? It is possible that as many as 4 or 5 Members could utilize the services of one (or more) successful Respondent(s) to the RFP, including but not limited to Riverside, Glendale, Burbank and Anaheim.
3. What is the size of each Member? The Members who have expressed potential interest in these services range between approximately 50,000 and 100,000 electric customers/meters.
4. What is the total DSM spend for each Member? \$2.5-\$6.0 million/year.
5. Does SCPPA assume a cost structure based upon a single license for SCPPA or will the contractor charge a separate licensing fee for each member utility – because of different needs of each Member it is expected the pricing for services will be specific to each – however, SCPPA also anticipates and expects that allowing access to multiple utilities for Respondents should provide volumetric discounts or pricing concessions for all Participants. Responses should reference any such possible price savings if not quantitatively at least qualitatively or in context.
6. How many programs per utility on the average are anticipated to be using this product and database? That has not been determined or estimated.
7. Section IV.4. Fees asks for a “breakdown of the applicable overheads and fringe benefit costs that are part or any labor rates and other direct costs...” What is meant by “overheads and fringe benefits” in this context? The term refers to indirect expenses that might not be included in labor rates outlined in a proposal. If the Respondent declares that all labor rates specified in the Response are “fully loaded” or all-inclusive, SCPPA does not need to see a breakdown of the direct and indirect costs that comprise the fully loaded labor rates.